

Queries on the TOR of Engagement of Consultant for Conducting a study on Study on Growth & Best Practices of Telecom Sector -South Asian Region

Sl. No.	References and Page No.	Description	Query/Suggestions	Comments
1	Point 2 & 3 (on Page 3 of the TOR)	<p>Objective: 2.1 To conduct a study on “Growth & Best Practices of Telecom Sector: South Asian Region”</p> <p>3 Scope of the work assigned to the Consultant: The Consultant is to work on the following areas (list is indicative)in all member countries of SAFIR i.e. India, Nepal, Bhutan, Pakistan, Sri Lanka and Bangladesh: 3.1 Study on status and trend in domestic call tariff / international call tariffs/pricing of telecom sector and Best Practices thereof. 3.2 Tariff/Price determination methodology (domestic and international calls) and enabling role of Regulators. 3.3 Any other task required in pursuance of achieving the objective of the Committee</p>	<p>he Objective stated in the ToR document is to conduct a study on “Growth & Best Practices of Telecom Sector: South Asian Region”</p> <p>However, the scope of work (which is indicative) specifically includes only call tariffs/pricing /tariff determination methodology, enabling role of regulators. We wanted to know: Is the scope limited to the study of Growth and Best Practises in telecom tariff/Pricing or does it also include other areas related to the telecom sector such as spectrum allocation, license etc. ?</p>	<p>Scope is clearly defined in para 3 of the TOR. The main focus area of the Study is tariff/pricing/role of regulators etc.</p>
2			<p>Agreement (Annexure III of the ToR document) and the Bank Guarantee need to be furnished post appointment of the Consultant and not as part of the proposal.</p>	<p>Bank Guarantee need to be furnished by successful bidder only at the time of signing of Agreement.</p>
3	Point 8 (on Page 8 of the ToR) of Annexure I	Brief review of state-of-art in the field (National and International)	<p>Could you elaborate on this?</p>	<p>Bidder needs to provide details of key initiatives/current development/techniques/devices in the field of telecom that may form part of analysis in the study.</p>
4	Point 10 (on Page 8 of the ToR)of Annexure I	Facilities available for the proposed work in the applicant's organization/institution	<p>Could you elaborate on what “facilities” are expected for the study?</p>	<p>Bidder needs to provide details of infrastructure, human resources hardware/software and other resources the consultant is equipped with, which will assist the consultant for conducting the study</p>
5	Point 13 (on Page 9 of the ToR) of Annexure I	Capacity to impart training/transfer of Knowledge	<p>Could you elaborate on what will be assessed?</p>	<p>Bidder's experience and capability of providing training/transfer of knowledge to SAFIR Secretariat with respect to study conducted. The same would be with respect to methodology, findings, recommendations of study etc.</p>

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1			Specification of the period to be covered for this study	Period of study is from the date of introduction of mobile telephone services in respective countries.
2	Point 8 (on Page 8 of the ToR) of Annexure I	Brief review of state-of-art in the field (National and International)	Brief review of the state-of-art in the field (National and International)" – Details expected in this section.	Bidder needs to provide details of key initiatives/current development/techniques/devices in the field of telecom that may form part of analysis in the study.
3	Point (A) of Agreement (Annexure III) on Page no 13	the SAFIR, on being satisfied that there is a need to appoint a [Corporate consultant or Professional Expert] to conduct a study on "Growth & Best Practices of Telecom Sector- South Asian Region" had invited quotations vide notice [here give the No and date of the notice]	In the agreement, we need to fill "here give the No and date of the notice" – Where is this mentioned	This agreement will be submitted only by the successful bidder and as these is no quotation no, only date of advertismnt (06.03.2017) will be mentioned.
4	Point (B) of Agreement (Annexure III) on Page no 13	the [consultant/Professional Expert] had responded to the above notice and submitted his quotations vide his letter [here give the No and date of the quotation of the consultant]	In the agreement, we need to fill "here give the No and date of the quotation of the consultant" – Where is this mentioned	Bidder's Communication No and date will be mentioned
5	Point (C) of Agreement (Annexure III) on Page no 13	the SAFIR, on scrutiny of the responses received in response to its above mentioned notice dated [here give the date of the notice inviting quotations] including the one received from the [consultant/professional Expert] has decided to engage the consultant/professional expert for the above said assignment.	In the agreement, we need to fill "here give the date of the notice inviting quotations" – Where is this mentioned	Date of the notice inviting quotations for study is 06.03.2017.